

# MORRIS COUNTY MUA

## *Administrative Documents*

A. Failure to submit the following documents at the time of bid opening is a MANDATORY cause for rejection of the bid in accordance with N.J.S.A. 40A:11-23.2.

Owner's Checkmarks		Bidder's Initials
X	Bid Guarantee	RS
X	Consent of Surety	RS
X	Statement of Ownership Disclosure	RS
X	Subcontractor Utilization Form	RS
X	Acknowledgement of receipt of any notice(s) or revision(s) or addenda to an advertisement, specifications or bid document(s)	RS
X	Non-Collusion Affidavit	RS
X	Price Proposal Table	RS
X	Price Proposal Signature Form	RS

B. Failure to submit the following documents at the time of bid opening may be cause for rejection of the bid.

Owner's Checkmarks		Bidder's Initials
X	Experience & Qualifications Questionnaire	RS
X	Mandatory EEO Language	RS
X	AA-201 Form – Initial Project Workforce Report - Construction	RS
X	NJ Anti-Discrimination Requirements Form	RS
X	Pay to Play Advisory Notice	RS
X	Americans with Disability Act of 1990	RS
X	Affidavit of Non-Debarred Status	RS
X	Surety Acknowledgement	RS
X	Surety Disclosure Statement & Certification	RS
	Bidder's Agreement to Provide Equipment and Vehicles	RS

# MORRIS COUNTY MUA

## *Administrative Documents*

Owner's Checkmarks		Bidder's Initials
	Equipment and Vehicle Certification Form	
	Third Party Equipment and Vehicle Owner's Agreement to Provide Bidder with Equipment and Vehicles	
X	Corporate Acknowledgement	NA
X	Acknowledgement of Contractor, if Bidder is a Partnership	RS
X	Acknowledgement of Contractor, if Bidder is an Individual	NA
X	Acknowledgement of Contractor, LLC	RS
X	Certified Copy of Resolution of Board of Directors, if Bidder is a Corporation	NA
X	W-9	RS

C. The following documents are to be submitted prior to contract award.

Owner's Checkmarks		Bidder's Initials
X	New Jersey Business Registration Certificate	
X	Performance Bond & Payment	
X	Certificate of Insurance	
X	Public Works Contractor Registration	
X	Non-Debarment Certification – Federal Level	
X	Lowest Bidder Prevailing Wage Certification	

D. To be submitted prior to start of construction.

Required Prior to  
Start of Construction  
(Owners checkmarks)

X	Project Work Schedule (Time Line)
X	Pre-Construction Photographs or Video
X	Shop Drawings, Material Certifications

E. To be submitted at completion and acceptance of project

Required at Completion and  
Acceptance of Project  
(Owners checkmarks)

# MORRIS COUNTY MUA

## *Administrative Documents*

X	Maintenance Bond (100% Of Final Contract Price)
X	Final Release and Indemnity Agreement
X	Project Guarantees/Warranties (If Applicable)
X	Instruction and O & M Manuals (If Applicable)

F. The undersigned hereby acknowledges and has submitted the above required documents.

**Business Name:** Minoan Industrial LLC

**Representative's Name:** Rory Sudbeck, President

**Representative's Signature:** 

**Date:** April 30th, 2026

**Phone:** 410-258-0229





BID BOND POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That HUDSON INSURANCE COMPANY, a corporation of the State of Delaware, with offices at 100 William Street, New York, New York, 10038, has made, constituted and appointed, and by these presents, does make, constitute and appoint

Robert T. Cirone, James M. King, Jacob J. Buss, Thomas L. King, Seth Weedin of the State of Nebraska

its true and lawful Attorney(s)-in-Fact, at New York City in the State of New York, each of them alone to have full power to act without the other or others, to make, execute and deliver on its behalf, as Surety, bid bonds and Consents of Surety for any and all purposes.

Such bid bonds and Consents of Surety, when duly executed by said Attorney(s)-in-Fact, shall be binding upon said Company as fully and to the same extent as if signed by the President of said Company under its corporate seal attested by its Secretary.

In Witness Whereof, HUDSON INSURANCE COMPANY has caused these presents to be of its Senior Vice President thereunto duly authorized, on this 1st day of November, 2025 at New York, New York.



(Corporate seal)

Attest... Karen L. Colonna, Corporate Secretary

HUDSON INSURANCE COMPANY

By... Andrew A. Dickson, Senior Vice President

STATE OF NEW YORK COUNTY OF NEW YORK SS.

On the 1st day of November, 2025 before me personally came Andrew A. Dickson to me known, who being by me duly sworn did depose and say that he is a Senior Vice President of HUDSON INSURANCE COMPANY, the Company described herein and which executed the above instrument, that he knows the seal of said Company, that the seal affixed to said instrument is the corporate seal of said Company, that it was so affixed by order of the Board of Directors of said Company, and that he signed his name thereto by like order.

(Notarial Seal)



ANN M. MURPHY Notary Public, State of New York No. 01MU6067553 Qualified in Nassau County Commission Expires December 10, 2029

CERTIFICATION

STATE OF NEW YORK COUNTY OF NEW YORK SS.

The undersigned Karen L. Colonna hereby certifies:

THAT the original resolution, of which the following is a true and correct copy, was duly adopted by unanimous written consent of the Board of Directors of Hudson Insurance Company dated July 27th, 2007, and has not since been revoked, amended or modified:

“RESOLVED, that the President, the Executive Vice Presidents, the Senior Vice Presidents and the Vice Presidents shall have the authority and discretion, to appoint such agent or agents, or attorney or attorneys-in-fact, for the purpose of carrying on this Company’s surety business, and to empower such agent or agents, or attorney or attorneys-in-fact, to execute and deliver, under this Company’s seal or otherwise, bonds obligations, and recognizances, whether made by this Company as surety thereon or otherwise, indemnity contracts, contracts and certificates, and any and all other contracts and undertaking made in the course of this Company’s surety business, and renewals, extensions, agreements, waivers, consents or stipulations regarding undertakings so made; and

FURTHER RESOLVED, that the signature of any such Officer of the Company and the Company’s seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seal when so used whether heretofore or hereafter, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.”

THAT the above and foregoing is a full, true and correct copy of Power of Attorney issued by said Company, and of the whole of the original and that the said Power of Attorney is still in full force and effect and has not been revoked, and furthermore that the Resolution of the Board of Directors, set forth in the said Power of Attorney is now in force.

Witness the hand of the undersigned and the seal of said Company this 5th day of May, 2026



By... Karen L. Colonna, Corporate Secretary


# MORRIS COUNTY MUA

## *Consent of Surety*

In consideration of the premises and of One Dollar (\$1.00), lawful money of the United States, to it in hand paid by the Contractor, the receipt whereof is hereby acknowledged, the undersigned surety consents and agrees that if the Contract, for which the preceding estimate and Bid is made, be awarded to the person or persons submitting the same as contracted, it will become bound as surety and guarantor for its faithful performance, and shall provide a one year performance bond in the amount equal to 100% of the contract amount, prior to the execution of the contract. The Contractor shall also execute thereafter a bond as party of the third part thereto when required to do so by Owner.

In witness whereof, said surety has caused these present to be signed and attested by a duly authorized officer and its corporate seal to be hereto affixed this 5th day of May, 2026

(A corporate acknowledgment and statement of authority to be hereto attached by the surety company)

By  \_\_\_\_\_  
Surety Company  
Attorney-in-Fact  
James M. King

Attest:

 \_\_\_\_\_



BID BOND POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That HUDSON INSURANCE COMPANY, a corporation of the State of Delaware, with offices at 100 William Street, New York, New York, 10038, has made, constituted and appointed, and by these presents, does make, constitute and appoint

Robert T. Cirone, James M. King, Jacob J. Buss, Thomas L. King, Seth Weedin of the State of Nebraska

its true and lawful Attorney(s)-in-Fact, at New York City in the State of New York, each of them alone to have full power to act without the other or others, to make, execute and deliver on its behalf, as Surety, bid bonds and Consents of Surety for any and all purposes.

Such bid bonds and Consents of Surety, when duly executed by said Attorney(s)-in-Fact, shall be binding upon said Company as fully and to the same extent as if signed by the President of said Company under its corporate seal attested by its Secretary.

In Witness Whereof, HUDSON INSURANCE COMPANY has caused these presents to be of its Senior Vice President thereunto duly authorized, on this 1st day of November, 2025 at New York, New York.



(Corporate seal)

Attest: [Signature] Karen L. Colonna, Corporate Secretary

HUDSON INSURANCE COMPANY

[Signature] By: Andrew A. Dickson, Senior Vice President

STATE OF NEW YORK COUNTY OF NEW YORK SS.

On the 1st day of November, 2025 before me personally came Andrew A. Dickson to me known, who being by me duly sworn did depose and say that he is a Senior Vice President of HUDSON INSURANCE COMPANY, the Company described herein and which executed the above instrument, that he knows the seal of said Company, that the seal affixed to said instrument is the corporate seal of said Company, that it was so affixed by order of the Board of Directors of said Company, and that he signed his name thereto by like order.

(Notarial Seal)



[Signature] ANN M. MURPHY Notary Public, State of New York No. 01MU6067553 Qualified in Nassau County Commission Expires December 10, 2029

CERTIFICATION

STATE OF NEW YORK COUNTY OF NEW YORK SS.

The undersigned Karen L. Colonna hereby certifies:

THAT the original resolution, of which the following is a true and correct copy, was duly adopted by unanimous written consent of the Board of Directors of Hudson Insurance Company dated July 27th, 2007, and has not since been revoked, amended or modified:

“RESOLVED, that the President, the Executive Vice Presidents, the Senior Vice Presidents and the Vice Presidents shall have the authority and discretion, to appoint such agent or agents, or attorney or attorneys-in-fact, for the purpose of carrying on this Company’s surety business, and to empower such agent or agents, or attorney or attorneys-in-fact, to execute and deliver, under this Company’s seal or otherwise, bonds obligations, and recognizances, whether made by this Company as surety thereon or otherwise, indemnity contracts, contracts and certificates, and any and all other contracts and undertaking made in the course of this Company’s surety business, and renewals, extensions, agreements, waivers, consents or stipulations regarding undertakings so made; and

FURTHER RESOVLED, that the signature of any such Officer of the Company and the Company’s seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seal when so used whether heretofore or hereafter, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.”

THAT the above and foregoing is a full, true and correct copy of Power of Attorney issued by said Company, and of the whole of the original and that the said Power of Attorney is still in full force and effect and has not been revoked, and furthermore that the Resolution of the Board of Directors, set forth in the said Power of Attorney is now in force.

Witness the hand of the undersigned and the seal of said Company this 5th day of May, 2026



[Signature] By: Karen L. Colonna, Corporate Secretary

# MORRIS COUNTY MUA

## Statement of Ownership Disclosure

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information with the bid is cause for automatic rejection of the bid or proposal.

**Name of Organization:** Minoan Industrial

**Organization Address:** 3151 Cape Horn Rd #2100, Red Lion, PA 17356

### **Part I** Check the box that represents the type of business organization:

- Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- For-Profit Corporation (any type)     Limited Liability Company (LLC)
- Partnership     Limited Partnership     Limited Liability Partnership (LLP)
- Other (be specific): \_\_\_\_\_

### **Part II**

- The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

- No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Address
Rory Sudbeck	305 N 93rd Street, Omaha, NE 68114
John Snodgrass	1833 S 107th Street, Omaha, NE 68124
George Tzanakakis	3151 Cape Horn Rd #2100, Red Lion, PA 17356

# MORRIS COUNTY MUA

## Statement of Ownership Disclosure

### **Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II**

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**


Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s
NA	

**Please list** the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. **The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Address
Rory Sudbeck	305 N 93rd Street, Omaha, NE 68114
John Snodgrass	1833 S 107th Street, Omaha, NE 68124
George Tzanakakis	3151 Cape Horn Rd #2100, Red Lion, PA 17356

### **Part IV Certification**

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **Morris County Municipal Utilities Authority** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with **Morris County Municipal Utilities Authority** to notify the **Morris County Municipal Utilities Authority** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **Morris County Municipal Utilities Authority** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Rory Sudbeck	Title:	President
Signature:		Date:	04/30/2026



# MORRIS COUNTY MUA

## *Subcontractor Utilization Plan Form*

<b>SUBCONTRACTOR UTILIZATION PLAN</b> <small>(REFERENCED IN BID STANDARD TERMS AND CONDITIONS)</small>		<b>Solicitation No.:</b> BID#2026-W01
<b>NOTE:</b> If utilizing subcontractors, failure to submit the properly completed form will be sufficient cause for rejection of the bid as non-responsive.		<b>Solicitation Title:</b> Cleaning of the Four Potable Water Storage Tanks
<b>Bidder's Name and Address:</b> Minoan Industrial LLC 3151 Cape Horn Rd #2100 Red Lion, PA 17356		<b>Bidder's Telephone No.:</b> (410) 258-0229
		<b>Bidder's Contact Person:</b> George Tzanakakis
<b>INSTRUCTIONS:</b> List all businesses to be used as subcontractors. This form may be duplicated for extended lists.		
<b>SUBCONTRACTOR'S NAME                  ADDRESS, ZIP CODE                  TELEPHONE NUMBER                  AND VENDOR ID NUMBER</b>	<b>TYPE(S) OF GOODS OR                  SERVICES TO BE PROVIDED</b>	<b>ESTIMATED VALUE OF                  SUBCONTRACTS</b>
NA	NA	NA

# MORRIS COUNTY MUA

## *Subcontractor Utilization Plan Form*

I hereby certify that this Subcontractor Utilization Plan (Plan) is being submitted in good faith. I certify that each subcontractor has been notified that it has been listed on this Plan and that each subcontractor has consented, in writing, to its name being submitted for this contract. Additionally, I certify that I shall notify each subcontractor listed on the Plan, in writing, if the award is granted to my firm, and I shall make all documentation available to Morris County Municipal Utilities Authority upon request.

I further certify that all information contained in this Plan is true and correct and I acknowledge that the Authority will rely on the truth of the information in awarding the contract.

PRINCIPAL OF FIRM:

  
(Signature)

Rory Sudbeck

President

(Title)

04/30/2026

(Date)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

# MORRIS COUNTY MUA

## *Acknowledgement of Receipt of Addenda*

Pursuant to the NJSA 40A:11-23.1a, the undersigned Bidder hereby acknowledges receipt of the following notices, revisions or addenda to the Bid Advertisement, Bid Specifications or Bid Documents. By indicating date of receipt, Bidder acknowledges the submitted Bid takes into account the provisions of the notice, revision or addendum. Note that the local unit's record of proper notice to Bidders, per NJSA 40A:11-23(c), shall take precedence and Bidder's failure to acknowledge receipt of addenda shall result in rejection of Bid.

Title of Addendum/Revision	Received Via (email, fax, etc.)	Date Received
NA		

No Addenda Issued Initials RS RS

## ACKNOWLEDGEMENT OF BIDDER

**Name of Bidder:** Minoan Industrial LLC

**Bidder's Signature:** 

**Printed Name & Title:** Rory Sudbeck, President

**Date:** 04/30/2026

# MORRIS COUNTY MUA

## *Non-Collusion Affidavit*

STATE OF NEW JERSEY

MORRIS COUNTY MUNICIPAL UTILITIES AUTHORITY ss:

I certify that I am President

of the firm of Minoan Industrial LLC

the Respondent making this Proposal for the bid or proposal for the above named project, that I executed the said proposal with full authority to do so; that said bidder has not, directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free, competitive bidding in connection with the above named project; and that all statements contained in said proposal and this affidavit are true, correct, and made with full knowledge that the Morris County Municipal Utilities Authority relies upon the truth of the statements contained in said Proposals and in the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies.

Signature of Representative:



Rory Sudbeck

Subscribed and sworn to before me this 30th day of April, 2026

Print Name of Affiant: Dominic Pedersen

Notary Public of Sarpy County, Nebraska



My commission expires 09/11/2026

DOMINIC PEDERSEN  
General Notary - State of Nebraska  
My Commission Expires Sep 11, 2026

# MORRIS COUNTY MUA

## *Price Proposal Table*

**Project Scope:**

This project includes the exterior cleaning of four Potable Water Storage Tanks to provide complete removal of all dust, salt, and organic growth present on the exterior tank surfaces. Three of the tanks, the Dover-Chester Road Tank, Markewicz Tank No. 1, and Markewicz Tank No. 2, are ground reservoirs with capacities of 3 MG. The fourth tank, the Mount Arlington Tank, is a fluted column welded steel elevated storage tank with a capacity of 2 MG.

The bidders shall provide all material and labor necessary to perform the cleanings as per the construction documents and specifications. The contact time for completion of the total contract is sixty (60) calendar days from the Notice to Proceed. Interim completion times will also apply as follows: seven (7) calendar days to perform and complete all cleaning activities per tank.

In accordance with the above understandings and agreements, Bidder will complete the Work for the following sums:

**PROPOSAL TO:**

*Morris County Municipal Utilities Authority*

**BID#2026-W01 CLEANING OF THE FOUR POTABLE WATER STORAGE TANKS**

ITEM #	DESCRIPTION	UNIT MEAS.	QUANT.	UNIT PRICE (In Figures)	UNIT PRICE (In Words)	TOTAL PRICE (In Figures)
1	<b>EXTERIOR CLEANING OF THE FOUR POTABLE WATER STORAGE TANKS, AND ALL OTHER WORK FOR ALL REQUIREMENTS BY THE CONTRACT DOCUMENTS</b>					
	Dover Chester Water Storage Tank	LS	1	\$ <u>42,500.00</u>	Forty-Two Thousand Five Hundred Dollars and Zero Cents	\$ <u>42,500.00</u>
	Markewicz Tank No. 1 Water Storage Tank	LS	1	\$ <u>42,500.00</u>	Forty-Two Thousand Five Hundred Dollars and Zero Cents	\$ <u>42,500.00</u>
	Markewicz Tank No. 2 Water Storage Tank	LS	1	\$ <u>42,500.00</u>	Forty-Two Thousand Five Hundred Dollars and Zero Cents	\$ <u>42,500.00</u>
	Mt. Arlington Water Storage Tank	LS	1	\$ <u>92,000.00</u>	Ninety-Two Thousand Dollars and Zero Cents	\$ <u>92,000.00</u>
<b>TOTAL BASE BID PRICE: \$ <u>219,500.00</u></b>						<b>(In Figures)</b>
<b>COMPANY NAME: <u>Minoan Industrial</u></b>						

# MORRIS COUNTY MUA

## *Price Proposal Table*

- Unit Prices shall be written in words and figures. Ditto marks are not considered writing or printing and shall not be used. If the amount shown in words and its equivalent in figures do not agree, a determination of intent will be made based on the following.
  - If the Extended total is the correct product of Unit Price in figures and quantity, then Unit Price in figures shall prevail.
  - If the Extended total is the correct product of Unit Price in words and quantity, then the Unit Price in words shall prevail.
  - If the Extended total is the incorrect calculation using either Unit Price in words or Unit price in figures, then the Unit Price in words shall prevail and the Extended total shall be adjusted accordingly.
  - In the case of the correction of the apparent low bid, the bidder will be contacted and given the option to either accept the correction or withdraw their bid.
- The Total Contract Price shall be the correct sum of the correctly extended unit price multiplied by the quantity provided.
- The lump sum price bid for Mobilization is not to exceed requirements outlined in Section 017113, Mobilization. In case of exceedance, the maximum amount for mobilization, for the submitted bid range, will govern and the Total Contract Price will be adjusted accordingly.
- If awarded a contract, the Bidder agrees to comply with NJSIA 10:5-31 et seq. and NJAC 17:27.
- It is the intention of the Owner to award the complete project to the lowest responsible bidder inclusive of Base Bid items.
- Bids must provide pricing for all base bid items. Bids that do not provide pricing for base bid will be rejected.

# MORRIS COUNTY MUA

## Price Proposal Signature Form

**From:** Minoan Industrial LLC  
3151 Cape Horn Rd #2100, Red Lion, PA 17356

**Vendor:** The undersigned has reviewed the proposal submitted in response to the bid issued by the MCMUA in connection with the need for the following:

### **BID#2026-W01 CLEANING OF THE FOUR POTABLE WATER STORAGE TANKS**

We affirm that the contents of the proposal (which proposal is incorporated herein by reference) is accurate, factual and complete to the best of our knowledge and belief, and that the proposal is submitted in good faith upon express understanding that any false statements may result in the disqualification of our proposal.

The undersigned hereby agrees to furnish all labor, materials, supplies, supervision, equipment and other means as necessary to perform all the work and furnish all the materials in accordance with the Specifications at the proposed prices within the time constraints of Specifications:

**Business Name:** Minoan Industrial LLC

**Representative's Name (print):** Rory Sudbeck

**Representative's Signature:** 

**Title:** President

**Complete Address:** 3151 Cape Horn Rd #2100, Red Lion, PA 17356

**Affix Seal if Corporation:**

# MORRIS COUNTY MUA

## *Experience & Qualifications Questionnaire*

This questionnaire must be filled out and submitted as a part of the Bid. Failure to complete this form or to provide any of the requested information will be grounds for the rejection of the bid. If additional space is required, the respondent shall add additional sheets, which identify the question being answered.

Number of years in business under present name & address:

5 years

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If less than 5 years, list previous names and address:

NA

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Within the last 5 years has the business or any officer/partner failed to complete a contract awarded to them: No. If yes, provide the details in on a separate page.

Have any liens and lawsuits been filed against the company in the past 5 years: No

If yes, please provide details:

NA

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List similar services you are now providing for which you have signed contract, but not yet started work:

See attached

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List all major subcontractors to be used to complete the service and the area of their responsibility:

None

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# MORRIS COUNTY MUA

## *Experience & Qualifications Questionnaire*

Please provide at least 3 references below:

**Name:** Michael Youshock

**Phone:** 757-259-5451

**Address:** PO Box 8784

**Equipment/Service Provided:** JCSA Water Storage Tank Maintenance

**Contract Amount:** \$3,421,125.00

**Name:** Matt Goldsmith

**Phone:** 417-849-1183

**Address:** 41 Mohegan Avenue, Stamford, CT 06902

**Equipment/Service Provided:** CET 500,000 Gallon Tank

**Contract Amount:** \$1,413,606.00

**Name:** Harold Koenig

**Phone:** 215-538-9018

**Address:** 1845 Rosenberger Road, Quakertown, PA 18951

**Equipment/Service Provided:** Hydropillar 750,000 Gallon Tank - Krammes Road Tank

**Contract Amount:** \$1,195,800.00

**Name:** see attached qualification data

**Phone:**

**Address:**

**Equipment/Service Provided:**

**Contract Amount:**

# MORRIS COUNTY MUA

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## *Mandatory Equal Employment Opportunity Language*

### EXHIBIT B

**N.J.S.A. 10:5-31 et seq. (P.L.1975, c.127)**

**N.J.A.C. 17:27-1.1 et seq.**

### **CONSTRUCTION CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicant's in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment. The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer, pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

When hiring or scheduling workers in each construction trade, the contractor or subcontractor agrees to make good faith efforts to employ minority and women workers in each construction trade consistent with the targeted employment goal prescribed by N.J.A.C. 17:27-7.2; provided, however, that the Dept. of LWD, Construction EEO Monitoring Program, may, in its discretion, exempt a contractor or subcontractor from compliance with the good faith procedures prescribed by the following provisions, A, B, and C, as long as the Dept. of LWD, Construction EEO Monitoring Program is satisfied that the contractor or subcontractor is employing workers provided by a union which provides evidence, in accordance with standards prescribed by the

# MORRIS COUNTY MUA

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## *Mandatory Equal Employment Opportunity Language*

Dept. of LWD, Construction EEO Monitoring Program, that its percentage of active "card carrying" members who are minority and women workers is equal to or greater than the targeted employment goal established in accordance with N.J.A.C. 17:27-7.2. The contractor or subcontractor agrees that a good faith effort shall include compliance with the following procedures:

(A) If the contractor or subcontractor has a referral agreement or arrangement with a union for a construction trade, the contractor or subcontractor shall, within three business days of the contract award, seek assurances from the union that it will cooperate with the contractor or subcontractor as it fulfills its affirmative action obligations under this contract and in accordance with the rules promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et. seq., as supplemented and amended from time to time and the Americans with Disabilities Act. If the contractor or subcontractor is unable to obtain said assurances from the construction trade union at least five business days prior to the commencement of construction work, the contractor or subcontractor agrees to afford equal employment opportunities minority and women workers directly, consistent with this chapter. If the contractor's or subcontractor's prior experience with a construction trade union, regardless of whether the union has provided said assurances, indicates a significant possibility that the trade union will not refer sufficient minority and women workers consistent with affording equal employment opportunities as specified in this chapter, the contractor or subcontractor agrees to be prepared to provide such opportunities to minority and women workers directly, consistent with this chapter, by complying with the hiring or scheduling procedures prescribed under (B) below; and the contractor or subcontractor further agrees to take said action immediately if it determines that the union is not referring minority and women workers consistent with the equal employment opportunity goals set forth in this chapter.

(B) If good faith efforts to meet targeted employment goals have not or cannot be met for each construction trade by adhering to the procedures of (A) above, or if the contractor does not have a referral agreement or arrangement with a union for a construction trade, the contractor or subcontractor agrees to take the following actions:

(1) To notify the public agency compliance officer, the Dept. of LWD, Construction EEO Monitoring Program, and minority and women referral organizations listed by the Division pursuant to N.J.A.C. 17:27-5.3, of its workforce needs, and request referral of minority and women workers;

(2) To notify any minority and women workers who have been listed with it as awaiting available vacancies;

(3) Prior to commencement of work, to request that the local construction trade union refer minority and women workers to fill job openings, provided the contractor or subcontractor has a referral agreement or arrangement with a union for the construction trade;

(4) To leave standing requests for additional referral to minority and women workers with the local construction trade union, provided the contractor or subcontractor has a referral agreement or arrangement with a union for the construction trade, the State Training and Employment Service and other approved referral sources in the area;

# MORRIS COUNTY MUA

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## *Mandatory Equal Employment Opportunity Language*

(5) If it is necessary to lay off some of the workers in a given trade on the construction site, layoffs shall be conducted in compliance with the equal employment opportunity and nondiscrimination standards set forth in this regulation, as well as with applicable Federal and State court decisions;

(6) To adhere to the following procedure when minority and women workers apply or are referred to the contractor or subcontractor:

The contractor or subcontractor shall interview the referred minority or women worker.

If said individuals have never previously received any document or certification signifying a level of qualification lower than that required in order to perform the work of the construction trade, the contractor or subcontractor shall in good faith determine the qualifications of such individuals. The contractor or subcontractor shall hire or schedule those individuals who satisfy appropriate qualification standards in conformity with the equal employment opportunity and non-discrimination principles set forth in this chapter. However, a contractor or subcontractor shall determine that the individual at least possesses the requisite skills, and experience recognized by a union, apprentice program or a referral agency, provided the referral agency is acceptable to the Dept. of LWD, Construction EEO Monitoring Program. If necessary, the contractor or subcontractor shall hire or schedule minority and women workers who qualify as trainees pursuant to these rules. All of the requirements, however, are limited by the provisions of (C) below.

The name of any interested women or minority individual shall be maintained on a waiting list, and shall be considered for employment as described in (i) above, whenever vacancies occur. At the request of the Dept. of LWD, Construction EEO Monitoring Program, the contractor or subcontractor shall provide evidence of its good faith efforts to employ women and minorities from the list to fill vacancies.

If, for any reason, said contractor or subcontractor determines that a minority individual or a woman is not qualified or if the individual qualifies as an advanced trainee or apprentice, the contractor or subcontractor shall inform the individual in writing of the reasons for the determination, maintain a copy of the determination in its files, and send a copy to the public agency compliance officer and to the Dept. of LWD, Construction EEO Monitoring Program.

(7) To keep a complete and accurate record of all requests made for the referral of worker's in any trade covered by the contract, on forms made available by the Dept. of LWD, Construction EEO Monitoring Program and submitted promptly to the Dept. of LWD, Construction EEO Monitoring Program upon request.

(C) The contractor or subcontractor agrees that nothing contained in (B) above shall preclude the contractor or subcontractor from complying with the union hiring hall or apprenticeship policies in any applicable collective bargaining agreement or union hiring hall arrangement, and, where required by custom or agreement, it shall send journeymen and trainees to the union for referral, or to the apprenticeship program for admission, pursuant to such agreement or arrangement. However, where the practices of a union or apprenticeship program will result in the exclusion of minorities and women or the failure to refer minorities and women consistent with the targeted county employment goal, the contractor or subcontractor shall consider for employment persons referred pursuant to (B) above without regard to such agreement or

# MORRIS COUNTY MUA

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## *Mandatory Equal Employment Opportunity Language*

arrangement; provided further, however, that the contractor or subcontractor shall not be required to employ women and minority advanced trainees and trainees in numbers which result in the employment of advanced trainees and trainees as a percentage of the total workforce for the construction trade, which percentage significantly exceeds the apprentice to journey worker ratio specified in the applicable collective bargaining agreement, or in the absence of a collective bargaining agreement, exceeds the ratio established by practice in the area for said construction trade. Also, the contractor or subcontractor agrees that, in implementing the procedures of (B) above, it shall, where applicable, employ minority and women workers residing within the geographical jurisdiction of the union.

After notification of award, but prior to signing a construction contract, the contractor shall submit to the public agency compliance officer and the Dept. of LWD, Construction EEO Monitoring Program an initial project workforce report (Form AA-201) electronically provided to the public agency by the Dept. of LWD, Construction EEO Monitoring Program, through its website, for distribution to and completion by the contractor, in accordance with N.J.A.C. 17:27-7. The contractor also agrees to submit a copy of the Monthly Project Workforce Report once a month thereafter for the duration of this contract to the Dept. of LWD, Construction EEO Monitoring Program, and to the public agency compliance officer.

The contractor agrees to cooperate with the public agency in the payment of budgeted funds, as is necessary, for on-the-job and/or off-the job programs for outreach and training of minorities and women.

(D) The contractor and its subcontractors shall furnish such reports or other documents to the Dept. of LWD, Construction EEO Monitoring Program as may be requested by the Dept. of LWD, Construction EEO Monitoring Program from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Dept. of LWD, Construction EEO Monitoring Program for conducting a compliance investigation pursuant to N.J.A.C. 17:27-1.1 et seq.

# MORRIS COUNTY MUA

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## *Mandatory Equal Employment Opportunity Language*

### **Additional Mandatory Construction Contract Language**

#### **For State Agencies, Independent Authorities, Colleges and**

#### **Universities Only**

Executive Order 51 (Corzine, August 28, 2009) and P.L.2009, c.335 include a provision which require all state agencies, independent authorities and colleges and universities to include additional mandatory equal employment and affirmative action language in its construction contracts.

It is important to note that this language is in addition to and does not replace the mandatory contract language and good faith efforts requirements for construction contracts required by N.J.A.C. 17:27-3.6, 3.7 and 3.8, also known as Exhibit B. The additional mandatory equal employment and affirmative action language is as follows:

It is the policy of the [Reporting Agency] that its contracts should create a workforce that reflects the diversity of the State of New Jersey. Therefore, contractors engaged by the [Reporting Agency] to perform under a construction contract shall put forth a good faith effort to engage in recruitment and employment practices that further the goal of fostering equal opportunities to minorities and women.

The contractor must demonstrate to the [Reporting Agency's] satisfaction that a good faith effort was made to ensure that minorities and women have been afforded equal opportunity to gain employment under the [Reporting Agency's] contract with the contractor. Payment may be withheld from a contractor's contract for failure to comply with these provisions.

Evidence of a "good faith effort" includes, but is not limited to:

1. The Contractor shall recruit prospective employees through the State Job bank website, managed by the Department of Labor and Workforce Development, available online at <http://NJ.gov/JobCentralNJ>;
2. The Contractor shall keep specific records of its efforts, including records of all individuals interviewed and hired, including the specific numbers of minorities and women;
3. The Contractor shall actively solicit and shall provide the [Reporting Agency] with proof of solicitations for employment, including but not limited to advertisements in general circulation media, professional service publications and electronic media; and

# MORRIS COUNTY MUA

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## *Mandatory Equal Employment Opportunity Language*

4. The Contractor shall provide evidence of efforts described at 2 above to the [Reporting Agency] no less frequently than once every 12 months.

5. The Contractor shall comply with the requirements set forth at N.J.A.C. 17:27-1.1 et seq.

To ensure successful implementation of the Executive Order and Law, state agencies, independent authorities and colleges and universities must forward an Initial Project Workforce Report (AA-201) for any projects funded with ARRA money to the Dept. of LWD, Construction EEO Monitoring Program immediately upon notification of award but prior to execution of the contract

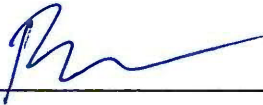
**Business Name:** Minoan Industrial LLC

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**Representative's Name (print):** Rory Sudbeck, President

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**Representative's Signature:**



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**Date:** 04/30/2026

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# MORRIS COUNTY MUA

## *Instructions for Completing the Initial Project Workforce Report AA201*

### INSTRUCTIONS FOR COMPLETING THE INITIAL PROJECT WORKFORCE REPORT - CONSTRUCTION (AA201)

DO NOT COMPLETE THIS FORM FOR GOODS AND/OR SERVICE CONTRACTS

1. Enter the Federal Identification Number assigned to the contractor by the Internal Revenue Service, or if a Federal Employer Identification Number has been applied for but not yet issued, or if your business is such that you have not or will not receive a Federal Identification Number, enter the social security number assigned to the single owner or one partner, in the case of a partnership.
2. Note: The Division of CC/EEO will assign a contractor ID number to your company. This number will be your permanently assigned contractor ID number that must be on all correspondence and reports submitted to this office.
3. Enter the prime contractor's name, address and zip code number.
4. Check box if Company is Minority Owned or Woman Owned
5. Enter the complete name and address of the Public Agency awarding the contract. Include the contract number, date of award and dollar amount of the contract.
6. Enter the name and address of the project, including the county in which the project is located.
7. gg
8. Check "Yes" or "No" to indicate whether a Project Labor Agreement (PLA) was established with the labor organization(s) for this project.
9. Under the Projected Total Number of Employees in each trade or craft and at each level of classification, enter the total composite workforce of the prime contractor and all subcontractors projected to work on the project. Under Projected Employees enter total minority and female employees of the prime contractor and all subcontractors projected to work on the project. Minority employees include Black, Hispanic, American Indian and Asian, (J=Journeyworker, AP=Apprentice). Include projected phase-in and completion dates.
10. Print or type the name of the company official or authorized Equal Employment Opportunity (EEO) official include signature and title, phone number and date the report is submitted.

This report must be submitted to the Public Agency that awards the contract and the Division of Contract Compliance and Equal Employment Opportunity in Public Contracts no later than three (3) days after the contractor signs the contract.

THE CONTRACTOR IS TO RETAIN THE FOURTH AND FINAL COPY  
MARKED "CONTRACTOR", SUBMIT THE THIRD COPY MARKED  
"PUBLIC AGENCY" TO THE PUBLIC AGENCY AWARDDING THE  
CONTRACT AND FORWARD THE REMAINING TWO (2) COPIES TO:  
NEW JERSEY DEPARTMENT OF THE TREASURY  
DIVISION OF CONTRACT COMPLIANCE & EQUAL EMPLOYMENT OPPORTUNITY IN  
PUBLIC CONTRACTS  
P.O.BOX209  
TRENTON, NJ 08625-0209  
(609) 292-9550

# MORRIS COUNTY MUA

## Instructions for Completing the Initial Project Workforce Report AA201

FORMAA-101  
Revised 10/03

**STATE OF NEW JERSEY**  
DIVISION OF CONTRACT COMPLIANCE  
EQUAL EMPLOYMENT OPPORTUNITY IN PUBLIC CONTRACTS  
INITIAL PROJECT WORKFORCE REPORT CONSTRUCTION

Official Use Only  
Assignment

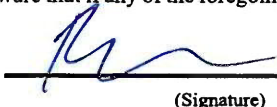
Code

READ INSTRUCTIONS ON THE BACK CAREFULLY BEFORE THE COMPLETION AND DISTRIBUTION OF THIS FORM.  
PLEASE TYPE OR PRINT IN BLACK OR BLUE INK.

<b>1. FID NUMBER</b> 92-3801082	<b>2. CONTRACTOR ID NUMBER</b> 751367	<b>5. NAME AND ADDRESS OF PUBLIC AGENCY AWARDED CONTRACT</b> Morris County Municipal Utilities Authority 370 Richard Mine Road Wharton, NJ 07885  <b>CONTRACT NUMBER</b> <b>DATE OF AWARD</b> <b>DOLLAR AMOUNT OF AWARD</b> 2026-W01                      05/12/2026                      TBD
<b>3. NAME AND ADDRESS OF PRIME CONTRACTOR</b> Minoan Industrial LLC (Name) 3151 Cape Horn Road #2100 (Street Address) Red Lion                      PA                      17356 (City)                      (State)                      (Zip Code)		<b>6. NAME AND ADDRESS OF PROJECT</b> Cleaning of the four potable water storage tanks Various addresses  <b>COUNTY</b> Morris
<b>4. IS THIS COMPANY MINORITY OWNED [ ] OR WOMAN OWNED [ ]</b>		<b>7. PROJECT NUMBER</b> FILE NO.: SCE-R08125.Y26  <b>8. IS THIS PROJECT COVERED BY A PROJECT LABOR AGREEMENT (PLA)?</b> <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO

9. TRADE OR CRAFT	PROJECTED TOTAL EMPLOYEES				PROJECTED MINORITY EMPLOYEES				PROJECTED PHASE-IN DATE	PROJECTED COMPLETION DATE
	MALE		FEMALE		MALE		FEMALE			
	J	AP	J	AP	J	AP	J	AP		
1. ASBESTOS WORKER	0	0	0	0	0	0	0	0		
2. BRICKLAYER/MASON	0	0	0	0	0	0	0	0		
3. CARPENTER	0	0	0	0	0	0	0	0		
4. ELECTRICIAN	0	0	0	0	0	0	0	0		
5. GLAZIER	0	0	0	0	0	0	0	0		
6. HVAC MECHANIC	0	0	0	0	0	0	0	0		
7. IRONWORKER	0	0	0	0	0	0	0	0		
8. OPERATING ENGINEER	0	0	0	0	0	0	0	0		
9. PAINTER	0	0	0	0	0	0	0	0		
10. PLUMBER	0	0	0	0	0	0	0	0		
11. ROOFER	0	0	0	0	0	0	0	0		
12. SHEET METAL WORKER	0	0	0	0	0	0	0	0		
13. SPRINKLER FITTER	0	0	0	0	0	0	0	0		
14. STEAMFITTER	0	0	0	0	0	0	0	0		
15. SURVEYOR	0	0	0	0	0	0	0	0		
16. TILER	0	0	0	0	0	0	0	0		
17. TRUCK DRIVER	0	0	0	0	0	0	0	0		
18. LABORER	4	0	0	0	0	0	0	0	05/30/2026	10/01/2026
19. OTHER	0	0	0	0	0	0	0	0		
20. OTHER	0	0	0	0	0	0	0	0		

I hereby certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements are willfully false, I am subject to punishment.

  
\_\_\_\_\_  
(Signature)

Rory Sudbeck 10. (Please Print Your Name) 410                      258-0229 (Area Code)                      (Telephone Number)                      (Ext.)	President (Title) 04/30/2026 (Date)
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# MORRIS COUNTY MUA

## *New Jersey Anti-Discrimination*

Pursuant to N.J.S.A. 10:2-1:

- a. In the hiring of persons for the performance of work under this contract or any subcontract hereunder, or for the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under this contract, no contractor, nor any person acting on behalf of such contractor or subcontractor, shall, by reason of race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation or sex, discriminate against any person who is qualified and available to perform the work to which the employment relates;
- b. No contractor, subcontractor, nor any person on his behalf shall, in any manner, discriminate against or intimidate any employee engaged in the performance of work under this contract or any subcontract hereunder, or engaged in the procurement, manufacture, assembling or furnishing of any such materials, equipment, supplies or services to be acquired under such contract, on account of race, creed, color, national origin, ancestry, marital status, gender identity or expression, affectional or sexual orientation or sex;
- c. There may be deducted from the amount payable to the contractor by the contracting public agency, under this contract, a penalty of \$ 50.00 for each person for each calendar day during which such person is discriminated against or intimidated in violation of the provisions of the contract; and
- d. This contract may be canceled or terminated by the contracting public agency, and all money due or to become due hereunder may be forfeited, for any violation of this section of the contract occurring after notice to the contractor from the contracting public agency of any prior violation of this section of the contract.

**Business Name (Print):** Minoan Industrial LLC

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**Representative's Name (Print):** Rory Sudbeck

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**Representative's Title:** President

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**Representative's Signature:** 

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**Phone:** 410-258-0229

**Date:** 04/30/2026

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# MORRIS COUNTY MUA

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## *Pay to Play Advisory*

### **PAY TO PLAY ADVISORY**

#### **Disclosure Requirement**

**P.L. 2005, Chapter 271, Section 3 Reporting  
(N.J.S.A. 19:44A – 20.27)**

Any business entity that has received \$50,000 or more in contracts from government entities in a calendar year will be required to file an annual disclosure report with ELEC.

The report will include certain contributions and contract information for the current calendar year.

At a minimum, a list of all business entities that file an annual disclosure report will be listed on ELEC's website at [www.elec.state.nj.us](http://www.elec.state.nj.us).

If you have any questions please contact ELEC at:  
1-888-313-ELEC (toll free in NJ) or  
609-292-8700

An analyst from ELEC's Special Programs Section will assist you.

Initials RS RS

# MORRIS COUNTY MUA

## *Americans with Disabilities Act of 1990*

The CONTRACTOR and the OWNER do hereby agree that the provisions of Title 11 of the Americans With Disabilities Act of 1990 (the "ACT") (42 U.S.C. S12101 et seq.), which prohibits discrimination on the basis of disability by public entities in all services, programs, and activities provided or made available by public entities, and the rules and regulations promulgated pursuant thereto, are made a part of this contract. In providing any act benefit, or service on behalf of the OWNER pursuant to this contract, the CONTRACTOR agrees that the performance shall be in strict compliance with the Act. In the event that the Contractor, its agents, servants, employees, or subcontractors violate or are alleged to have violated the Act during the performance of this contract, the CONTRACTOR shall defend the OWNER in any action or administrative proceeding commenced pursuant to this Act. The Contractor shall indemnify, protect, and save harmless the OWNER, its agents, servants, and employees from and against any and all suits, claims, losses, demands, or damages, of whatever kind or nature arising out of or claimed to arise out of the alleged violation. The CONTRACTOR shall, at its own expense, appear, defend, and pay any and all charges for legal services and any and all costs and other expenses arising from such action or administrative proceeding or incurred in connection therewith. In any and all complaints brought pursuant to the OWNER grievance procedure, the CONTRACTOR agrees to abide by any decision of the OWNER which is rendered pursuant to said grievance procedure. If any action or administrative proceeding results in an award of damages against the OWNER or if the OWNER must any expense to cure a violation of the ADA which has been brought pursuant to its grievance procedure, the CONTRACTOR shall satisfy and discharge the same at its OWN expense.

The OWNER shall, as soon as practicable after a claim has been made against it, give written notice thereof to the CONTRACTOR along with frill and complete particulars of the claim. if any action or administrative proceedings is brought against the OWNER or any of its agents, servants, and employees, the OWNER shall expeditiously forward or have forwarded to the CONTRACTOR every demand, complaint, notice, summons, pleading, or other process received by the OWNER or its representatives.

It is expressly agreed and understood that any approval by the OWNER of the services provided by the CONTRACTOR pursuant to this contract will not relieve the CONTRACTOR of the obligation to comply with the Act and to defend, indemnify, protect, and save harmless the OWNER pursuant to this paragraph.

It is further agreed and understood that the OWNER assumes no obligation to indemnify or save harmless the CONTRACTOR, its agents, servants, employees and subcontractors for any claim which may arise out of their performance of this Agreement. Furthermore, the CONTRACTOR expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the CONTRACTOR'S obligations assumed in this Agreement, nor shall they be construed to relieve the CONTRACTOR from any liability, nor preclude the OWNER from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

Furthermore, the contractor expressly understands and agrees that the provisions of this indemnification clause shall in no way limit the contractor's obligations assumed in this Agreement, nor shall they be construed to relieve the contractor from any liability, nor preclude the owner from taking any other actions available to it under any other provisions of the Agreement or otherwise at law.

**Business Name (Print):** Minoan Industrial LLC

**Representative's Name (Print):** Rory Sudbeck

**Representative's Title:** President

**Representative's Signature:** 

**Phone:** 410-258-0229

**Date:** 04/30/2026



# MORRIS COUNTY MUA

## Surety Acknowledgement

STATE OF Nebraska )  
 ) SS:  
COUNTY OF Douglas )

On this 5th day of May in the year 2026 before me personally came James M. King to me known, who being by me duly sworn, did depose

and say, that he resides in Lincoln, NE,

that he is the Attorney-in-Fact of Hudson Insurance Company,

the Corporation described in and which executed the foregoing instrument; that he knows the seal of said Corporation; that the seal affixed to said instrument is such Corporate seal; that it was so affixed

by order of the Board of Directors of said Corporation and that he signed his name thereto in like order.

Seth Weedin  
(Seal) Seth Weedin



### CONTRACTOR ACKNOWLEDGMENT

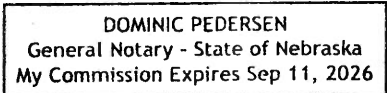
STATE OF Nebraska )  
 ) SS:  
COUNTY OF Douglas )

On this 1st day of May in the year 2026, before me personally came Rory Suelbeck to me known, who being by me duly

sworn, did depose and say, that he resides in Omaha, Nebraska; that he is the president of Miron Industrial, the

Corporation described in and which executed the foregoing instrument, that he knows the seal of said Corporation, that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said Corporation and that he signed his name thereto in like order.

(Seal) Dominic Pedersen



# MORRIS COUNTY MUA

## *Surety Disclosure Statement and Certificate*

Hudson Insurance Company, surety(ies) on the attached bond, hereby certifies(y) the following:

(1) The surety meets the applicable capital and surplus requirements of R.S.17:17-6 or R.S.17:17-7 as of the surety's most current annual filing with the New Jersey Department of Insurance.

(2) The capital (where applicable) and surplus, as determined in accordance with the applicable laws of this State, of the surety(ies) participating in the issuance of the attached bond is (are) in the following amount(s) as of the calendar year ended December 31, 2025 (most recent calendar year for which capital and surplus amounts are available), which amounts have been certified as indicated by certified public accountants (indicating separately for each surety that surety's capital and surplus amounts, together with the name and address of the firm of certified public accounts that shall have certified those amounts):

Surplus - \$827,935,206

Capital - \$7,500,000

CPA Firm: PricewaterhouseCoopers LLC

(3) (a) With respect to each surety participating in the issuance of the attached bond that has received from the United States Secretary of the Treasury a certificate of authority pursuant to 31 U.S.C. sec. 9305, the underwriting limitation established therein and the date as of which that limitation was effective is as follows (indicating for each such surety that surety's underwriting limitation and the effective date thereof):

Underwriting Limitation - \$71,584,000 as of March 13, 2026

(b) With respect to each surety participating in the issuance of the attached bond that has not received such a certificate of authority from the United States Secretary of the Treasury, the underwriting limitation of that surety as established pursuant to R.S.17:18-9 as of

# MORRIS COUNTY MUA

## *Surety Disclosure Statement and Certificate*

(date on which such limitation was so established is as follows (indicating for each such surety that surety's underwriting limitation and the date on which that limitation was established):

N/A

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(4) The amount of the bond to which this statement and certification is attached is  
\$ Ten Percent of Amount Bid Not To Exceed \$20,000 (10% Not To Exceed \$20,000)

(5) If, by virtue of one or more contracts of reinsurance, the amount of the bond indicated under item (4) above exceeds the total underwriting limitation of all sureties on the bond as set forth in items (3) (1) or (3) (b) above, or both, then for each such contract of reinsurance:

(a) The name and address of each such reinsurer under that contract and the amount of that reinsurer's participation in the contract is as follows:

N/A

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; and

(b) Each surety that is party to any such contract of reinsurance certifies that each reinsure listed under item (5) (a) satisfies the credit for reinsurance requirement established under P.L.1993, c.243 (c.17:513-1 et seq.) and any applicable regulations in effect as of the date on which the bond to which this statement and certification is attached shall have been filed with the appropriate public agency.

# MORRIS COUNTY MUA

## *Surety Disclosure Statement and Certificate*

### **CERTIFICATE**

**(to be completed by an authorized certifying agent  
for each surety on the bond)**

I James M. King, as Attorney-in-Fact for  
(Name of Agent) (Title of Agent)

Hudson Insurance Company a corporation/mutual insurance company/other (indicating  
(Name of Surety)

type of business organization) (circle one) domiciled in Delaware, DO  
(State of Domicile)

HEREBY CERTIFY that, to the best of my knowledge, the foregoing statements made by me are true

and ACKNOWLEDGE that if any of those statements are false, this bond is VOID.

  
\_\_\_\_\_  
(Signature of Certifying Agent)

James M. King  
\_\_\_\_\_  
(Printed Name of Certifying Agent)

Attorney-in-Fact  
\_\_\_\_\_  
(Title of Certifying Agent)



BID BOND POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That HUDSON INSURANCE COMPANY, a corporation of the State of Delaware, with offices at 100 William Street, New York, New York, 10038, has made, constituted and appointed, and by these presents, does make, constitute and appoint

Robert T. Cirone, James M. King, Jacob J. Buss, Thomas L. King, Seth Weedin of the State of Nebraska

its true and lawful Attorney(s)-in-Fact, at New York City in the State of New York, each of them alone to have full power to act without the other or others, to make, execute and deliver on its behalf, as Surety, bid bonds and Consents of Surety for any and all purposes.

Such bid bonds and Consents of Surety, when duly executed by said Attorney(s)-in-Fact, shall be binding upon said Company as fully and to the same extent as if signed by the President of said Company under its corporate seal attested by its Secretary.

In Witness Whereof, HUDSON INSURANCE COMPANY has caused these presents to be of its Senior Vice President thereunto duly authorized, on this 1st day of November, 2025 at New York, New York.



(Corporate seal)

HUDSON INSURANCE COMPANY

Attest Karen L. Colonna, Corporate Secretary

By Andrew A. Dickson, Senior Vice President

STATE OF NEW YORK COUNTY OF NEW YORK SS.

On the 1st day of November, 2025 before me personally came Andrew A. Dickson to me known, who being by me duly sworn did depose and say that he is a Senior Vice President of HUDSON INSURANCE COMPANY, the Company described herein and which executed the above instrument, that he knows the seal of said Company, that the seal affixed to said instrument is the corporate seal of said Company, that it was so affixed by order of the Board of Directors of said Company, and that he signed his name thereto by like order.

(Notarial Seal)



ANN M. MURPHY Notary Public, State of New York No. 01MU6067553 Qualified in Nassau County Commission Expires December 10, 2029

CERTIFICATION

STATE OF NEW YORK COUNTY OF NEW YORK SS.

The undersigned Karen L. Colonna hereby certifies:

THAT the original resolution, of which the following is a true and correct copy, was duly adopted by unanimous written consent of the Board of Directors of Hudson Insurance Company dated July 27th, 2007, and has not since been revoked, amended or modified:

RESOLVED, that the President, the Executive Vice Presidents, the Senior Vice Presidents and the Vice Presidents shall have the authority and discretion, to appoint such agent or agents, or attorney or attorneys-in-fact, for the purpose of carrying on this Company's surety business, and to empower such agent or agents, or attorney or attorneys-in-fact, to execute and deliver, under this Company's seal or otherwise, bonds obligations, and recognizances, whether made by this Company as surety thereon or otherwise, indemnity contracts, contracts and certificates, and any and all other contracts and undertaking made in the course of this Company's surety business, and renewals, extensions, agreements, waivers, consents or stipulations regarding undertakings so made; and

FURTHER RESOVLED, that the signature of any such Officer of the Company and the Company's seal may be affixed by facsimile to any power of attorney or certification given for the execution of any bond, undertaking, recognizance, contract of indemnity or other written obligation in the nature thereof or related thereto, such signature and seal when so used whether heretofore or hereafter, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed."

THAT the above and foregoing is a full, true and correct copy of Power of Attorney issued by said Company, and of the whole of the original and that the said Power of Attorney is still in full force and effect and has not been revoked, and furthermore that the Resolution of the Board of Directors, set forth in the said Power of Attorney is now in force.

Witness the hand of the undersigned and the seal of said Company this 5th day of May, 2026



By Karen L. Colonna, Corporate Secretary

# MORRIS COUNTY MUA

## *Acknowledgement of Contractor, if a Partnership or LLP*

STATE OF Nebraska )  
 ) SS:  
COUNTY OF Sarpy )

On this 30th day of April in the year 2026, before me personally came

and Rory Sudbeck  appeared


to me known, who, being by me duly sworn, did depose and say, that he is the:

President of the  
*(general partner or duly authorized representative)*

firm of: Minoan Industrial LLC

described in and which executed the foregoing instrument by and with the consent of all partners and he acknowledged to me that he executed the same as and for the act and deed of said firm.

(Seal) DOMINIC PEDERSEN  
General Notary - State of Nebraska  
My Commission Expires Sep 11, 2026

  
Notary Public  
Sarpy County, NE County, State

# MORRIS COUNTY MUA

W-9

Form **W-9**  
(Rev. November 2017)  
Department of the Treasury  
Internal Revenue Service

## Request for Taxpayer Identification Number and Certification

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give Form to the  
requester. Do not  
send to the IRS.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Minoan Industrial LLC	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) <sup>a</sup> <u>P</u> <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) <sup>a</sup>	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5 Address (number, street, and apt. or suite no.) See instructions. 3151 Cape Horn Rd #2100	Requester's name and address (optional)
6 City, state, and ZIP code Red Lion, PA 17356	

7 List account number(s) here (optional)

### Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
9	2		3	8	0	1	0	8	2

### Part II Certification

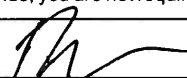
Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person<sup>a</sup>

 Rory Sudbeck

Date<sup>a</sup> April 30th, 2026

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to

[www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct



# Qualification Data

3151 Cape Horn Road #2100  
Red Lion, PA 17356

(410) 258-0229

[bids@minoanindustrial.com](mailto:bids@minoanindustrial.com)

[www.minoanindustrial.com](http://www.minoanindustrial.com)



## Introduction

Minoan Industrial LLC is a second-generation industrial services company specializing in the repair, rehabilitation, and protective coating of water storage tanks and other critical infrastructure. Headquartered in Red Lion, Pennsylvania, Minoan serves clients throughout the Mid-Atlantic and Northeast, covering Pennsylvania, Maryland, Washington, D.C., Delaware, Virginia, North Carolina, South Carolina, New York, Connecticut, Massachusetts, Vermont, Maine, New Hampshire, Rhode Island, and Ohio.

Founded in 2010, the company began with a strong focus on water storage tank inspection, maintenance, and rehabilitation, and has since expanded to support a wide range of industrial and commercial needs. In 2023, Minoan Industrial LLC was formed through an acquisition by Viking Industrial Painting, combining Minoan's local expertise with the resources and capabilities of a national leader in industrial services.

With deep experience in steel infrastructure and protective coatings, Minoan provides sandblasting, industrial painting, pressure washing, welding, caulking, fireproofing, concrete repair, and other specialty services. The team works closely with facility managers, engineers, and inspectors to ensure every project is executed with precision, safety, and attention to detail.

Minoan's reputation is built on consistent performance, safe work practices, and long-term client partnerships. Many customers return year after year thanks to the company's commitment to quality, communication, and trust.

### Why Minoan?

- Expert Team: Skilled professionals with decades of combined experience deliver exceptional results.
- Comprehensive Services: From sandblasting and painting to welding, fireproofing, caulking, concrete repair, and more.
- Proven Safety & Quality: Strict adherence to safety standards and coatings best practices.
- Competitive Pricing: High-quality services delivered efficiently and cost-effectively.
- Trusted Results: A history of repeat business and strong client satisfaction.

## Key Personnel

### George Tzanakakis – Founder

George is a second-generation coatings professional and a NACE Level 2 Coatings Inspector with extensive experience in water tank rehabilitation and industrial painting. As the founder and operator of Minoan Industrial LLC, he oversees daily operations and ensures every project meets rigorous safety and quality standards. Known for his hands-on expertise and strong leadership, George upholds his family's legacy of craftsmanship while delivering reliable, long-lasting protection for critical infrastructure.

### John Snodgrass – Co-Owner

John is a seasoned leader in the water tank industry, beginning his career in 2002 and advancing from a local Sales Representative to key roles in Sales Management. He is a NACE Level 3 Certified Coatings Inspector and contributes nationally to AWWA, supporting both the D101 Tank Inspection Standard and the M42 Reference Guide. John has provided extensive training for state AWWA and Rural Water Associations, educating professionals on tank maintenance and water quality. Before entering the industry, he attended Pittsburg State University and served in the United States Marine Corps.

### Rory Sudbeck – Co-Owner

Rory is a lifelong participant in the industrial painting industry, having grown up working alongside his father's painting business. After attending Bellevue University, he co-owned a firm representing Tnemec Coatings across Nebraska, Iowa, and South Dakota for more than 12 years, collaborating closely with engineers and contractors to ensure proper coating application. Rory later specialized in the water tank industry with Viking Industrial Painting, bringing extensive product knowledge and field insight to his role as Co-Owner.



#### **Kirt Ervin - PE, COO & Engineer**

Kirt is a distinguished leader with nearly 30 years of experience in the water industry, including two decades with the nation's largest tank maintenance company. Most recently, he served as Regional Vice President for Inframark, overseeing contract operations throughout the Midwest. Throughout his career, Kirt has helped communities solve complex water challenges and has introduced innovative technologies to the U.S. market, including ice pigging and in-tank Trihalomethane Removal Systems. He holds an engineering degree from Washington University in St. Louis, an MBA from Southern Illinois University-Edwardsville, is a licensed Civil Engineer in more than a dozen states and is a NACE Level 3 Certified Coatings Inspector.

#### **Serena Stach - Controller**

Serena began her construction career with Kiewit Corporation in 2001, specializing in contract compliance with subcontractors, bonding agents, and insurers. She later advanced to roles managing transaction accounting and operational reporting for major projects, including TD Ameritrade Ballpark and multiple initiatives at Nebraska Medicine. She ultimately served as Area Business Controller for Kiewit's largest vertical building region. After a brief hiatus, Serena joined Viking, where she focuses on improving operational efficiency while supporting both internal teams and external clients with high-quality financial leadership.

#### **Mike Maryott – Director of Operations**

Mike has over a decade of construction experience, including extensive work on sports and stadium projects around the world. He now applies his operational expertise to the water tank industry, overseeing all project managers and ensuring successful project delivery across Viking's portfolio. His leadership helps maintain efficient workflows, strong communication, and consistent execution in the field.

#### **Dominic Pedersen – Director of Estimation**

Dominic began his career in construction in 2013. He spent two and a half years in residential construction before transitioning in 2015 to an estimator role at a commercial painting company. There, he refined his estimating skills, implemented advanced bidding software, and streamlined processes for improved accuracy. Dominic's broad estimating background and coating industry experience make him a key contributor to Viking's estimating and pre-construction operations.

#### **Patrick Reynolds – Director of Safety**

Patrick is an accomplished HSE professional with more than 12 years of experience in health, safety, and environmental leadership. He has a proven ability to reduce workplace incidents through comprehensive safety policies, training programs, and regulatory compliance strategies. Patrick holds a Bachelor of Science from Sam Houston State University and a Certificate for Occupational Safety Managers from Louisiana State University. His commitment to proactive safety measures strengthens Viking's safety culture and supports successful project execution across all teams.

#### **Donnie Bullins - Field Superintendent**

Donnie brings over 35 years of experience in the industrial painting sector, beginning his career in Minnesota in 1986. After a decade of developing expertise in blasting and painting, he founded and operated his own tank painting business for five years. Donnie joined Viking Industrial Painting in 2001 and has since played a key role in field leadership. As Field Superintendent, he oversees project execution and ensures quality through his extensive hands-on experience and practical industry knowledge.

#### **Scott Jones - Equipment Manager**

Scott has deep experience in the tank and industrial coatings industry and serves as Viking's Equipment Manager. He is widely recognized for his expertise operating the Faster-Blaster, a highly efficient and environmentally beneficial self-contained blasting system. Scott ensures safe, reliable equipment operation across all projects, contributing directly to productivity, job-site efficiency, and overall project success.



## Project References

<b>Owner</b>	<b>Pottstown Borough</b>				
<b>Project</b>	<b>Jackson Street Tank</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	LEG	<b>Tank Size</b>	500M
<b>Tank Address</b>	100 East High Street, Pottstown PA 19464				
<b>Start Date</b>	3/1/2025	<b>Completed Date</b>	4/15/2025	<b>Project Value</b>	\$263,600
<b>Owner Contact</b>	Evan Walters	301-846-0200			
<b>Engineer</b>	<b>HRG Engineering, Inc</b>				
<b>Engineer Contact</b>	Michael Vital, PE	610-639-9026	mvital@hrg-inc.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Juan Flores		
<b>Scope</b>	interior blast and recoat, exterior overcoat, riser manway and roof vent replacement				

<b>Owner</b>	<b>Campus Hills Water Works, Inc</b>				
<b>Project</b>	<b>Campus Hills Tank Rehab</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	LEG	<b>Tank Size</b>	200M
<b>Tank Address</b>	4405 Greenway, Baltimore MD 21218				
<b>Start Date</b>	3/25/2025	<b>Completed Date</b>	4/24/2025	<b>Project Value</b>	\$97,800
<b>Owner Contact</b>	Doug DeClerk	570-916-4542			
<b>Engineer</b>	<b>Tank Inspection Services</b>				
<b>Engineer Contact</b>	Doug DeClerk		dadeclerck@hotmail.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Steve Katsaros		
<b>Scope</b>	interior and exterior tank repainting				

<b>Owner</b>	<b>Tidewater Utilities, Inc</b>				
<b>Project</b>	<b>Southern Shores Tank</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	GST	<b>Tank Size</b>	250M
<b>Tank Address</b>	1100 South Little Creek Rd., Dover, DE 19901				
<b>Start Date</b>	2/10/2025	<b>Completed Date</b>	4/11/2025	<b>Project Value</b>	\$288,700
<b>Owner Contact</b>	Greg Coury	302-747-1306			
<b>Engineer</b>	<b>Mumford Bjorkman Associates</b>				
<b>Engineer Contact</b>	Andy Mumford	302-299-5688			
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Alex Connelly		
<b>Scope</b>	Exterior / Interior Wet / Interior Dry / Repairs, full containment w lead				

<b>Owner</b>	<b>City of Salisbury, MD</b>				
<b>Project</b>	<b>Paleo Ground Storage Tank</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	GST	<b>Tank Size</b>	1.0MG
<b>Tank Address</b>	125 N. Division St, Rm 104, Salisbury, MD 21801				
<b>Start Date</b>	10/16/2024	<b>Completed Date</b>	11/15/2024	<b>Project Value</b>	\$89,100
<b>Owner Contact</b>	Ron Clapper	410-548-3190			
<b>Engineer</b>	<b>City of Salisbury, MD</b>				
<b>Engineer Contact</b>	Ron Clapper	410-548-3190			
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Steve Katsaros		
<b>Scope</b>	repair and repaint the exterior of a concrete ground storage tank				



## Project References

<b>Owner</b>	<b>Maryland Environmental Services</b>				
<b>Project</b>	<b>Tuckahoe State Park Tank</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	PED	<b>Tank Size</b>	50M
<b>Tank Address</b>	259 Najoles Rd., Millersville, MD 21108				
<b>Start Date</b>	6/5/2024	<b>Completed Date</b>	8/30/2024	<b>Project Value</b>	\$253,700
<b>Owner Contact</b>	Samuel Irinyenikan	410-729-8200			
<b>Engineer</b>	<b>MES Engineering</b>				
<b>Engineer Contact</b>	Emily Martinazzi	410-729-8315	emartinazzi@menv.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	John Sakpazis		
<b>Scope</b>	Full Containment, Interior & Exterior Blast & Coat with Repairs				

<b>Owner</b>	<b>Harrisburg Airport Authority</b>				
<b>Project</b>	<b>Elevated Tank #4 Rehab</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	LEG	<b>Tank Size</b>	400M
<b>Tank Address</b>	1 Terminal Dr, Suite 300, Middletown, PA 17057				
<b>Start Date</b>	3/1/2024	<b>Completed Date</b>	6/15/2024	<b>Project Value</b>	\$519,700
<b>Owner Contact</b>	Louis Pirozzi	717-580-8576			
<b>Engineer</b>	<b>JHA Consulting Engineers</b>				
<b>Engineer Contact</b>	Pete Fleszar, PE	717-303-6837	pfleszar@jhacompanies.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	John Sakpazis		
<b>Scope</b>	Exterior / Interior Wet / Interior Dry / Repairs, full containment w lead				

<b>Owner</b>	<b>City of West Columbia, SC</b>				
<b>Project</b>	<b>Laurel Street GST</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	STP	<b>Tank Size</b>	2.0MG
<b>Tank Address</b>	West Columbia, SC				
<b>Start Date</b>	2/15/2024	<b>Completed Date</b>	4/15/2024	<b>Project Value</b>	\$339,200
<b>Owner Contact</b>	Karalyn Miskie	803-240-9720	karalyn.miskie@aecom.com		
<b>Engineer</b>	<b>AECOM</b>				
<b>Engineer Contact</b>	Karalyn Miskie	803-240-9720	karalyn.miskie@aecom.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Armando Castro		
<b>Scope</b>	interior blast and repaint, exterior overcoat				

<b>Owner</b>	<b>Doylestown Borough</b>				
<b>Project</b>	<b>Maplewood Tank Painting</b>				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	STP	<b>Tank Size</b>	400M
<b>Tank Address</b>	10 Doyles St, Doylestown, PA 18901				
<b>Start Date</b>	5/1/2024	<b>Completed Date</b>	8/1/2024	<b>Project Value</b>	\$642,931
<b>Owner Contact</b>	Jeremy Matozzon	267-247-8713			
<b>Engineer</b>	<b>Mumford Bjorkman</b>				
<b>Engineer Contact</b>	Kyle Quinn	(302) 655-8234	kyle@mbatanks.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Mike Gessner		
<b>Scope</b>	Full Containment, Interior & Exterior Blast & Coat with Repairs				



## Project References

<b>Owner</b>	Maryland Environmental Services				
<b>Project</b>	Chesapeake College Tank				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	PED	<b>Tank Size</b>	50M
<b>Tank Address</b>	259 Najoles Rd., Millersville, MD 21108				
<b>Start Date</b>	4/15/2024	<b>Completed Date</b>	5/5/2024	<b>Project Value</b>	\$130,700
<b>Owner Contact</b>	Mohamed Mohamed	410-729-8200			
<b>Engineer</b>	MES Engineering				
<b>Engineer Contact</b>	Emily Martinazzi	410-729-8315	emartinazzi@menv.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	John Sakpazis		
<b>Scope</b>	Full Containment, Interior & Exterior Blast & Coat with Repairs				

<b>Owner</b>	Masonic Villages				
<b>Project</b>	Water Tank Reconditioning				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	GST	<b>Tank Size</b>	500M
<b>Tank Address</b>	One Masonic Dr, Elizabethtown, PA 17022				
<b>Start Date</b>	2/15/2024	<b>Completed Date</b>	4/15/2024	<b>Project Value</b>	\$286,700
<b>Owner Contact</b>	Doug DeClerk	570-916-4542			
<b>Engineer</b>	Tank Inspection Services				
<b>Engineer Contact</b>	Doug DeClerk		dadeclerck@hotmail.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Steve Katsaros		
<b>Scope</b>	Full Containment, Interior & Exterior Blast & Coat with Repairs				

<b>Owner</b>					
<b>Project</b>					
<b>No. of Tanks</b>		<b>Tank Type</b>		<b>Tank Size</b>	
<b>Tank Address</b>					
<b>Start Date</b>		<b>Completed Date</b>		<b>Project Value</b>	
<b>Owner Contact</b>					
<b>Engineer</b>					
<b>Engineer Contact</b>					
<b>Project Manager</b>		<b>Foreman</b>			
<b>Scope</b>					

<b>Owner</b>					
<b>Project</b>					
<b>No. of Tanks</b>		<b>Tank Type</b>		<b>Tank Size</b>	
<b>Tank Address</b>					
<b>Start Date</b>		<b>Completed Date</b>		<b>Project Value</b>	
<b>Owner Contact</b>					
<b>Engineer</b>					
<b>Engineer Contact</b>					
<b>Project Manager</b>		<b>Foreman</b>			
<b>Scope</b>					



## Current Projects as of July 2025

<b>Owner</b>	PA American Water CO				
<b>Project</b>	Various GST Rehabilitations				
<b>No. of Tanks</b>	Various	<b>Tank Type</b>	GST	<b>Tank Size</b>	Various
<b>Tank Address</b>	800 West Hershey Park Dr., Hershey, PA 17033				
<b>Start Date</b>	4/15/2024	<b>Completed Date</b>		<b>Project Value</b>	\$1,413,606
<b>Owner Contact</b>	Bruce Brubaker	717-893-4397			
<b>Engineer</b>	Tank Industry Consultants				
<b>Engineer Contact</b>	Ernie Hause	317-372-8684	ernie@tankindustry.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Juan Flores		
<b>Scope</b>	Exterior / Interior Wet / Interior Dry / Repairs, full containment w lead				

<b>Owner</b>	Milford Water Authority				
<b>Project</b>	Krammes Road Tank				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	PED	<b>Tank Size</b>	750M
<b>Tank Address</b>	1845 Rosenberger Rd, Quakertown, PA 18951				
<b>Start Date</b>	3/1/2025	<b>Completed Date</b>		<b>Project Value</b>	\$1,195,800
<b>Owner Contact</b>	Harold Koenig	215-538-9018			
<b>Engineer</b>	Mumford Bjorkman				
<b>Engineer Contact</b>	Kyle Quinn	302-655-8234	kyle@mbatanks.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	John Sakpazis		
<b>Scope</b>	Full Containment, Interior & Exterior Blast & Coat with Repairs				

<b>Owner</b>	US Army Corp of Engineers				
<b>Project</b>	Tionesta Tank Rehab				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	PED	<b>Tank Size</b>	30M
<b>Tank Address</b>	1000 Liberty Ave, Pittsburgh, PA 15222				
<b>Start Date</b>	12/27/2024	<b>Completed Date</b>		<b>Project Value</b>	\$763,000
<b>Owner Contact</b>	Dave T Conrad				
<b>Engineer</b>	USACE Pittsburgh District				
<b>Engineer Contact</b>	James Polizzano	412-395-7685	James.C.Polizzano@usace.army.mil		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Nick Kollas		
<b>Scope</b>	Exterior / Interior Wet / Interior Dry / Repairs, full containment w lead				

<b>Owner</b>	Town of Somers, NY				
<b>Project</b>	Ross Drive Standpipe				
<b>No. of Tanks</b>	1	<b>Tank Type</b>	STP	<b>Tank Size</b>	1.4MG
<b>Tank Address</b>	335 Route 202, Somers, NY 10539				
<b>Start Date</b>	3/1/2025	<b>Completed Date</b>		<b>Project Value</b>	\$520,500
<b>Owner Contact</b>	Fred McQuillan	914-248-5181			
<b>Engineer</b>	Woodard Curran				
<b>Engineer Contact</b>	Kyle Nirdquist		KNordquist@woodardcurran.com		
<b>Project Manager</b>	George Tzanakakis	<b>Foreman</b>	Mike Gessner		
<b>Scope</b>	interior blast and paint, 100% solids, exterior washing				



## List of Owned Equipment

Sandblasting Equipment				
Make	Model	Year	Type	Quantity
Marco	6 cuft	2005	Sandblasting Pot	1
Key Houston	6 cuft	1993	Sandblasting Pot	1
Key Houston	6 cuft	1991	Sandblasting Pot	1
Blast One	6 cuft	2024	Sandblasting Pot	2
Blast One	6 cuft	2025	Sandblasting Pot	2
Schmidt	3 cuft	1994	Sandblasting Pot	1
Schmidt	3 cuft	2004	Sandblasting Pot	1
Schmidt	6-ton skid	2004	Sandblasting Pot	1
Schmidt	8-ton skid	2004	Sandblasting Pot	1
Schmidt	8-ton cone bottom skid	2004	Sandblasting Pot	1
ADI	Grit Recycler	2022	Steel Grit Recycler	1

Vacuum Equipment				
Make	Model	Year	Type	Quantity
Industrial Vacuum	500E Vacuum	2005	Industrial Vacuum	3
Industrial Vacuum	500E Vacuum	2003	Industrial Vacuum	3

Abrasive Media				
Make	Model	Year	Type	Quantity
Ervin Industries	HT5000048	-	Steel Grit	82 Drums
-	Stainless Steel Totes	-	Steel Grit Totes	18 totes

Air Dryers				
Make	Model	Year	Type	Quantity
Van-Air	400cfm	2013	Air Dryer	1
Van-Air	1600cfm	1994	Air Dryer	2
Van-Air	400cfm	-	Air Dryer	1
Schmidt	1600cfm	2024	Air Dryer	2

Paint & Plural Component Sprayers				
Make	Model	Year	Type	Quantity
Graco	Xtreme 56:1	2004	Paint Sprayer	1
Graco	Xtreme X60 (A6047)	2012	Paint Sprayer	1
Graco	1550HD	2015	Paint Sprayer	1
Graco	XP70	2015	Plural Component Sprayer	1
Graco	XP50	2018	Plural Component Sprayer	1
Graco	Xtreme X70	2022	Paint Sprayer	1
Graco	Xtreme X70	2025	Paint Sprayer	1
WIWA	-	2017	Paint Sprayer	1
WIWA	70:1	2018	Paint Sprayer	1
WIWA	67:01:00	2022	Paint Sprayer	1
Graco	Electric V	2024	Paint Sprayer	2



Pressure Washers				
Make	Model	Year	Type	Quantity
Mi-T-M	7000psi	2020	Pressure Washer	2
Honda	4000psi	2022	Pressure Washer	1
Mi-T-M	5000psi	2024	Pressure Washer	4

Containment Equipment				
Make	Model	Year	Type	Quantity
Eagle Industries	TEPE	1996	Containment – Outriggers	12
Homemade	TEPE	2012	Containment – Outriggers	40
Homemade	TEPE Ground Phase	2024	Containment – Outriggers	50
Homemade	XP70	2015	Containment – Long Outriggers	50
Homemade / Ingersoll	XP50	2018	Containment / Air Tugger – Short outriggers	70
Ingersoll Rand	Xtreme X70	2022	Air Tugger – 10,000lb capacity	2
Ingersoll Rand	Xtreme X70	2025	Air Tugger – 4,000lb w/ concrete anchor	1
Concrete Block Supply	-	2025	3,600lb concrete block	1

Welding & Fabrication				
Make	Model	Year	Type	Quantity
Miller	12vs Suitcase	2017	Mig Welder	1
Miller	Pipe Pro 400	2017	Diesel Welder	1
Grizzly	MH380145R	2020	Milling Machine	1
Eastwood	G0760 / TIG 200	2020	TIG Welder – Welding Table	1
Miller	Traiblazer 302	2013	Welding Generator – Weld leads, hoses, misc. tools	1
Miller	Traiblazer 300	2018	Welding Generator	1
Lincoln	Ranger 225	2024	Welding Generator	1
Miller	Misc. Welding Tools	-	Tools	-

Scaffolding & Staging				
Make	Model	Year	Type	Quantity
Spider Staging	Modular 18	2021	Swing Stage – 21ft modular	1
Spider Staging	Modular Stage	2019	Swing Stage – 20ft standard	1
Spider Staging	SC1000 Motors	2019	Electric Stage Motors	4
Spider Staging	SC1000 Motors	2024	Electric Stage Motors	7
Spider Staging	SC1000 Motors	2025	Electric Stage Motors	10
Sky Climber	Compact 1250	2023	Electric Stage Motors	6
Universal Scaffold / Safeway Scaffold	-	-	Scaffold – 375 frames, 822 braces, 138 bases; 10x10x40 rolling scaffold	-
Scaffold Mart	Wood Planks	-	Scaffold Planks – 10ft OSHA wood planks	600



Air Movement / Ventilation				
Make	Model	Year	Type	Quantity
Black Max / Novair 2000	24" F2105	2000	Exhaust Fan / Negative Air	3
Blue Wizzard	20"	2025	Exhaust Fan	2

Drilling, Heating, & Air				
Make	Model	Year	Type	Quantity
Hougen	HMD505	2013	Magnetic Drill Press – SN 1513067	1
Heatstar	300,000 BTU	2013	Indirect Heater	1
Allmond	1 million BTU	2011	Indirect Heater	1
Sullair	375HDPQ-JD	-	Air Compressor – SN 201105120039	1

Dust Collectors				
Make	Model	Year	Type	Quantity
BGRS	40,000 CFM	2000	Dust Collector - Electric	1
IPEC / Entech	40,000 & 20,000 CFM	2013	Dust Collectors	2

Heavy Equipment				
Make	Model	Year	Type	Quantity
Caterpillar	226B2	2008	Skid Steer – SN MJH12648	1
JLG	-	-	Telehandler	1
John Deere	6k Z950R	2007	Zero Turn Mower – 60" deck	1

Environmental & Storage				
Make	Model	Year	Type	Quantity
Phoenix	4800	2011	Dehumidifier	1
Unknown	2-stall 40HC	-	Decon Trailer / Containers	9
JME Supplies / Unknown	500 gal / 300 gal / 100 gal	-	Diesel Tanks – Convault & standard diesel tanks	5

# George S. Tzanakakis

3151 Cape Horn Rd #2100, Red Lion, PA 17356 • (410) 258-0229 • minoaninc@gmail.com

## Key Skills

- NACE 2 Certified Inspector
- Remediation Projects
- Specification Writing
- Site Safety/OSHA Compliance
- QA/QC
- Change Order Management
- Budgeting & Cost Controls
- Bidding/Estimating/Proposals
- Infrastructure Improvement

## Employer Summary

MINOAN INDUSTRIAL LLC. (York, PA) – Vice-President, Project Manager, Supervisor, 5/10 to Present

- Review specifications and prepare takeoffs, estimates, proposals, and bids
- Lead a tank repair and rehabilitation crew
- Coordinate subcontractors, vendors, and inspectors
- Communicate and coordinate between field, engineers, and client
- Confirm that work performed meets client specifications
- Obtain licensing, permits, and approvals as required for each project
- Approve and ensure payment of subcontractor and vendor invoices

## Project Highlights

### **Infrastructure Improvement Projects (2005 to Present) • Budgets: \$10K to \$1.5M**

- Upgraded, repaired and repainted 60+ water storage tanks ranging in size from 5,000 to 11 million gallons and various water treatment plants.
- Repainted the interior and exterior of various airline terminals. Scheduled with aviation officials, airlines, and various security firms in order to perform work with the least impact on other operations.

### **Remediation Projects (2005 to Present) • Budgets: \$50K to \$1.5M**

- Performed lead remediation on various steel structures including water storage tanks and structural I-beams.

### **Institutional Projects (2005 to Present) • Budgets: \$25K to \$400K**

- Repaired and repainted 10+ institutional facilities. Scheduled operations during the summer off-season to minimize impact on operations.

### **Design – Paint Projects (2005 to Present) • Budgets: \$2K to \$250K**

- Designed unique coating specifications for both public and private clients. Discussed client requirements, schedule, and budget; explained product and other limitations, and produced unique coating specifications.

## Education & Certifications

TOWSON UNIVERSITY (Towson, MD) – Dual BS in Political Science and Economics, 2007

- NACE 1 & 2 Coating Inspector Courses
- OSHA 30-Hour Construction Industry Safety Certification
- First Aid/CPR
- Confined Space Entry
- Fall Protection
- Suspended Scaffold Application and Operation
- Lead Awareness
- RF Safety

# Minoan Industrial LLC

3151 Cape Horn Rd #2100, Red Lion, PA 17356

PHN: (410) 258-0229 Fax: (410) 357-8322

george@minoanindustrial.com

## RESOLUTION OF THE MEMBERS/MANAGERS OF MINOAN INDUSTRIAL LLC

May 1, 2023  
York, Pennsylvania

WHEREAS, the Members/Managers of **Minoan Industrial LLC**, a Pennsylvania limited liability company (the "Company"), desire to authorize certain individuals to enter into, execute, and deliver contracts and other binding agreements on behalf of the Company;

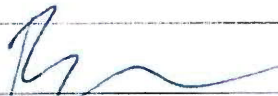
NOW, THEREFORE, BE IT RESOLVED, that the following individuals are hereby authorized to act on behalf of the Company and to negotiate, execute, and deliver contracts, agreements, proposals, bids, purchase orders, leases, and any other documents binding upon the Company in the ordinary course of business:


- **Rory Sudbeck, President**
- **John Snodgrass, Vice-President**
- **George Tzanakakis, Vice-President**


RESOLVED FURTHER, that each of the above-named individuals shall have full authority to bind the Company in connection with the Company's business operations, and any contracts or agreements executed by them shall be valid and binding upon the Company.

RESOLVED FURTHER, that this Resolution shall remain in full force and effect until modified, amended, or rescinded by subsequent written resolution of the Members/Managers of the Company.

IN WITNESS WHEREOF, the undersigned Members/Managers of the Company have executed this Resolution as of the date first written above.

Signature:   
Name: Rory Sudbeck  
Title: President

Signature:   
Name: John Snodgrass  
Title: Vice-President

Signature:   
Name: George Tzanakakis  
Title: Vice-President

**Painting\*Protective Coatings\*Sandblasting\*Power-Washing  
Tank Rehabilitation\*Mobile Welding\*Inspection**



Your future is limitless.™

Minoan Industrial LLC  
10905 Harrison Street  
La Vista, NE 68128

July 17<sup>th</sup>, 2025

To Whom It May Concern

Please accept this letter as verification that the Workers' Compensation Experience Modifier for the last 3 years is as follows:

08/01/2025: 1.03  
08/01/2024: 0.96  
08/01/2023: 0.93

Should you require any additional information please contact me. Thank you!

Sincerely,

DocuSigned by:  
  
803002DA7E5840F...  
Kate Greenwald  
Senior Client Executive  
Kate.Greenwald@marshmma.com

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July 14, 2025

Minoan Industrial, LLC

Re: Banking Reference

To Whom It May Concern:

This letter is to outline the banking relationship that exists between Pinnacle Bank and Minoan Industrial, LLC.

Minoan Industrial, LLC is an excellent customer of Pinnacle Bank. The company has always handled banking transactions and financial arrangements in an overall professional and timely manner without exception. Average company deposit account balances range in the mid five figures.

Pinnacle Bank has a revolving line of credit note to Minoan Industrial that was established in the normal course of business. The revolving line is secured by a blanket lien on company assets and accounts receivable. Payment history on all current and previous borrowing is excellent.

Minoan Industrial, LLC is a respected and valuable customer with an excellent reputation and financial history. Should you have any questions feel free to contact me at 402-697-5992 or by e-mail at [jay.faylor@pinnbank.com](mailto:jay.faylor@pinnbank.com).

Sincerely,

A handwritten signature in blue ink, appearing to read "Jay Faylor", is written over a light blue horizontal line.

Jay Faylor  
Vice President



**GENE LILLY**  
SURETY BONDS

July 16, 2025

Re: Minoan Industrial LLC

To Whom It May Concern:

Gene Lilly Surety Bonds, Inc. is pleased to provide surety support for Minoan Industrial LLC. Minoan Industrial has an established surety relationship with Hudson Insurance Company with a surety program of \$3 million single/\$6 million aggregate. This is by no means a limit, but a program to handle day-to-day requests.

Hudson Insurance Company is on the U.S. Treasury Listing of Certified Companies and has an A.M. Best rating of "A+ (Superior)."

Should Minoan Industrial be awarded a contract, we are in position to provide 100% performance and payment bonds based on our normal underwriting requirements at the time of the request and upon review of the contract documents. This is a matter between Minoan Industrial and their surety.

Please do not hesitate to contact me if you have any questions or if I can be of further assistance.

Best Regards,  
GENE LILLY SURETY BONDS, INC.

Seth Weedin  
Vice President



## INSPECT | REHABILITATE | MAINTAIN

Minoan has been the trusted provider for industrial solutions across the Northeast since 2010.

Our journey began with a primary focus on the inspection, maintenance, and rehabilitation of water storage tanks. Over the years, we've expanded our offerings to encompass a comprehensive suite of industrial services.

With our highly skilled team of experts, diverse service offerings, competitive pricing and proven track record, Minoan stands out as a premier choice for your industrial needs.

- INTERIOR/EXTERIOR CLEANING
- WELDING
- SANDBLASTING
- INDUSTRIAL PAINTING
- MAINTENANCE PROGRAMS

CONTACT US TODAY TO LEARN MORE!

[minoanindustrial.com](http://minoanindustrial.com)

George Tzanakakis

Vice President

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